If you’re looking for a 12-month student placement, we offer a wide variety of challenging opportunities across different areas of our business including IT, Marketing and Public Affairs. We are looking for bright, enthusiastic individuals who can take on challenging assignments that are critical for our success, bringing innovation and creativity as they go!

Interested? Let’s learn more!
Want to work in an industry that works to make life better for people every day?

Here at Lilly, we work to bring innovation to healthcare professionals and patients in the UK, not just through our medicines, but also through a variety of support programmes, to make life better for people living with a wide range of diseases. We currently have the richest mid-to-late stage pipeline in our history, representing a variety of therapeutic areas including cancer, diabetes, neuroscience and autoimmunity, so there’s never been a more exciting time to join Lilly.

We are looking for students who can bring passion, creativity and new ideas to the table and can lead the way in changing how we interact and support healthcare professionals and patients across the UK.
**Lilly: Key Facts**

- **Approximately 38,000 Employees Worldwide**
- **Products Marketed in 125 Countries**
- **Clinical Research Conducted in More Than 55 Countries**
- **Manufacturing Plants Located in 13 Countries**
- **£148m* Invested in UK R&D 2013**
- **14 Partnerships & Research Collaborations** with UK based universities, companies and patient organisations in the past two years
- **2,800 UK Staff** including over 60 apprentices & placement students
- **4 Sites in the UK**
  - Bio-tech manufacturing: Dundee
  - Bio-tech manufacturing: Liverpool
  - Sales & marketing: Basingstoke
  - R&D: Surrey
- **Over £2.5m** in grants and donations to local charities and organisations in the last five years
- **£553,502** In 2014 Lilly UK provided financial support totalling £553,502 to Patient Organisations to help support programmes aimed at making life better for people throughout the UK

* *Lilly data on file.*
OUR HISTORY

ENABLING PEOPLE TO LIVE HEALTHIER LIVES SINCE 1923

1876
Eli Lilly established in Indianapolis, USA

1876
Introduction of Iletin – the world’s first commercially available insulin

1996
Introduction of Zyprexa® – treatment for schizophrenia

2002
Cialis® EU market authorisation – medication to treat male erectile dysfunction

2005
Cymbalta® launched – treatment for depression

2009
Efient® launched

2004
Strattera® launched – new treatment for ADHD

2023
First overseas office opened in London

1923
Lilly was among the first to develop a method to mass-produce penicillin

1982
Introduction of Humulin® – the world’s first human healthcare product created using recombinant DNA technology

1943
Ceclor® launched – became the world’s top-selling oral antibiotic

1986
Prozac® launched – the first major introduction of a new class of drug for the treatment of clinical depression

2002
Prozac® launched – the first major introduction of a new class of drug for the treatment of clinical depression

1934
First overseas office opened in London

1934
Lilly was among the first to develop a method to mass-produce penicillin

1979
First overseas office opened in London

1982
Introduction of Humulin® – the world’s first human healthcare product created using recombinant DNA technology

1943
Ceclor® launched – became the world’s top-selling oral antibiotic

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Ceclor® launched – became the world’s top-selling oral antibiotic

2013
Lilly celebrates 25 years of dementia research, reaffirming the commitment to make Alzheimer’s disease-associated dementia preventable by 2025

What’s next?
At Lilly we produce medicines that treat a wide variety of diseases, from mental health to cancer. Lilly has a heritage in diabetes and was the first company to commercially produce insulin in 1923. Today we have a broad portfolio of products to treat diabetes.
WHAT WILL YOUR YEAR LOOK LIKE?

At Lilly our students represent a core part of our team, working across many business functions and taking responsibility for real projects that directly impact on our brands and our customers.

OUR STUDENT CHALLENGES

We understand the value of sharing and demonstrating the successes of our students within the company in order to help advance our business. During their placement year, our students have the chance to take part in two business challenges to help bring innovative ideas to the table and challenge the way in which we currently work, outside of their day to day role. These ideas are presented back to senior directors of the company within the UK and have gone on to make real changes at Lilly.

STUDENT CURRICULUM

We have a comprehensive curriculum of training to provide our students with skills, not only for their day-to-day role, but for their future development.

"Usually at large corporations you feel as though you are a number on a spreadsheet, whereas at Lilly I felt like a valued member of the team from day 1.

Marketing Associate, Pharmacology, The University of Southampton"
With 30 unique products to treat patients and the richest pipeline in our history, there’s never been a more exciting time to be a marketer at Lilly. The 12 placements available each year, offer a broad range of opportunities to work across a variety of different projects and channels.

**MARKETING ASSOCIATE**

Our marketing associates work to support the brand managers in the development and implementation of a variety of different marketing programmes for healthcare professionals and patients. Taking into account customer insights, our associates are encouraged to share new ideas and take full ownership for their projects from ideation to execution. Example projects include advertising campaigns, digital marketing solutions and healthcare professional conferences.

**MARKET RESEARCH**

Marketing research is a vital function that supports both sales and marketing by providing healthcare professional and patient insights to help us adapt to the ever-changing needs of our business. Our market research placement student will work to support the market research team across all business units. Market research is well suited to those with an analytical mind and business acumen.

**BEING A SUCCESSFUL MARKETER AT LILLY IS ABOUT UNDERSTANDING PATIENTS, SHARING IDEAS AND THINKING DIFFERENTLY**

LOCATION: Basingstoke

I’ve really enjoyed working for a company that has such a supportive, flexible, yet hard-working culture. The opportunity to really make a difference at the patient level is also important to me as I have a scientific background and have always wanted to work in this industry.

Marketing Associate, Pharmacology,
The University of Southampton
The Lilly Public Affairs team is responsible for all interactions with the media, parliamentarians, officials and community stakeholders. Through the handling of media enquiries, managing corporate communications channels, managing projects, drafting political correspondence and developing corporate responsibility and advocacy strategies, the company is able to maintain crucial relationships with these stakeholders.

PUBLIC AFFAIRS STUDENT
The Public Affairs placement student will work as an integral part of Lilly’s Public Affairs team. The role is varied, fast-paced and focuses on helping Lilly build its corporate reputation in the UK. The placement student will provide support to the team by drafting political correspondence, handling media enquiries, managing projects and corporate communications channels, and assisting in the development of corporate responsibility and patient advocacy strategies.

Relationships matter at Lilly too, and the placement student will play a critical role in supporting relationship building with the media, parliamentarians, officials and community stakeholders. A placement year at Lilly offers the opportunity to apply political and communications theory in a multi-national company, whose goal is to help make life better for patients around the world.

From my first day onwards I have worked on some fascinating projects, both as a team and as an individual, which have been both incredibly enjoyable and challenging.

Public Affairs, Politics & International Relations, Oxford Brookes

THE ROLE IS VARIED, FAST-PACED AND FOCUSES ON HELPING LILLY BUILD ITS CORPORATE REPUTATION

LOCATION: BASINGSTOKE
IT PLACEMENTS

We are immensely proud that our UK IT Student Programme has been running for over 35 years, where we are focused on developing talent and creating leaders for the future. We offer placement roles in a number of different areas across our entire IT organisation, all of which provide amazing opportunities for our students to constantly challenge themselves.

OUR PLACEMENT ROLES

IT BUSINESS ANALYST

Business analysts engage closely with end users to understand their aims and needs, suggest how technology can be used to improve the way they work and co-ordinate delivery of these solutions. This role will expose students to requirements gathering, project management and will require an ability to present IT concepts in non-technical terminology. It will suit students who study IT and Business.

“We are in a time of rapid evolution, great innovation and tremendous opportunity.”

My role centres around supporting the payroll system for the United Kingdom, however I have already had many opportunities to be involved in other areas.

Business Analyst, Computer Science, Bath University

“Because of my constant interfacing with clients, I often need to combine my technical expertise with people skills to translate real business requirements into software solutions.”

Systems Analyst, Software Systems, Bournemouth University
IT PLACEMENTS

IT SYSTEMS ANALYST

Systems analysts combine an understanding of specific systems / technologies with an ability to successfully oversee its implementation or changes to them. Activities are likely to include: challenging requirements, assessing technical feasibility of implementation, preparing specifications to the technical experts, defining test strategies and managing deployment. The systems analyst roles will suit students who have analytical skills combined with a motivation to drive results.

DEVELOPER

Developers provide the technical expertise and leadership to turn ideas and concepts into a design and solution. Activities are likely to include: understanding and challenging business goals and user stories, following a SCRUM Agile approach to rapidly develop proof of concepts, build solutions following a minimum viable product approach, and defining and executing test strategies through the release cycle. Developers are self-starters with a desire to experiment with new technologies, delivering business value and driving new opportunities through technology.

LOCATION: LIVERPOOL

LOCATION: BASINGSTOKE

LOCATION: SURREY
The IT graduate programme has provided me with numerous opportunities, which has accelerated my own personal development and helped with my career progression.

The exposure and support you receive is incredible and has allowed me to establish myself at Lilly.

IT Business Integrator, Business IT, Bournemouth University

At Lilly we look for passionate people who think differently and strive to deliver innovative solutions that can deliver improved patient outcomes and have the potential to lead the organisation to success in the future.

The Lilly programme allows graduates to take on challenging assignments, providing them with the opportunity to grow and consolidate their skills in a supportive environment. It’s challenging, rewarding, and a great opportunity to have a long-standing, successful career within a worldwide pharmaceutical company.

The student programme provides the main source of graduates for Lilly across all business functions.

Performing consistently across your student placement is critical. You’ll need to make your mark, bring forward new ways of working and fresh ideas. We look for students who can achieve results and make a real difference to our business. You must demonstrate an ability to learn quickly and leadership qualities for the future.

PASSION FOR INNOVATION
- Champion for new ideas, leading by example to inspire others
- Engage with others to bring ideas to life

CUSTOMER FOCUS
- Identify customer needs
- Strive to improve the customer experience

STRONG SELF-MOTIVATION & SELF-LEADERSHIP
- Take responsibility and focus on results
- Lead where you see the opportunity

CRITICAL THINKING & ANALYTICAL REASONING
- Resolve problems holistically
- Articulate your reasoning

The IT graduate programme has provided me with numerous opportunities, which has accelerated my own personal development and helped with my career progression.

The exposure and support you receive is incredible and has allowed me to establish myself at Lilly.
NURTURING AND ENHANCING YOUR SKILLS

Whilst gaining experience in your job role over the course of your placement is important, Lilly also understands that the development of key skills and knowledge of the industry is essential for the future of any student. This is why we offer a comprehensive curriculum of training, which runs across the year and is open to students from all functions. Examples include:

- Presentation skills course
- Personal insights
- Ethics and compliance training
- Networking workshops
- Performance management workshops
- Day of service charity event
- Visit to the Erl Wood research facility

WHAT YOU GET:

- £17,500 per annum
- 25 days holiday
- Subsidised café onsite
- Free access to onsite gym facilities
- Complimentary shuttle bus from Basingstoke and Ascot train stations
- Laptop (for work use only)
At Lilly, we are committed to building a workforce that is representative of the diverse communities we work in. We actively promote inclusivity and diversity and believe that wide-ranging experiences and backgrounds help to drive business performance and success. We encourage student applications for placement years from those of all walks of life.

Our policy sets out our commitment to providing diversity and equality to all in employment, irrespective of their gender, race, ethnic origin, disability, age, nationality, sexuality, religion or belief, marital status and social class.

To find out more about Lilly’s commitment to diversity, visit www.lilly.com/about/diversity/Pages/diversity.aspx
HOW TO APPLY

THE RECRUITMENT PROCESS

Applying for any of our placement schemes is a straightforward process and can be managed through your university placement office.

• Submit CV and covering letter to your placement office (deadlines vary)

• Clearly state A-level results and / or UCAS points

• Show first year results - expressed numerically and shown individually by module and as an average

The recruitment process varies across different functions. For full details about this process for each role please visit www.lilly.co.uk/en/careers/student and download the job description for the role you are interested in.

FURTHER INFORMATION

If you wish to learn more about each specific role within Lilly, please visit the student page on our website at www.lilly.co.uk/en/careers/student

We also have an exciting video showing you what it is like to be a student at Lilly.
IMPROVED OUTCOMES FOR INDIVIDUAL PATIENTS.

OUR VISION

We will make a significant contribution to humanity by improving global health in the 21st century.

Starting with the work of our scientists, we will place improved outcomes for individual patients at the centre of what we do. We will listen carefully to understand patient needs and work with healthcare partners to provide meaningful benefits for the people who depend on us.